

GARRISON WYNN

Entertaining, charismatic, brilliant... Gifted in transforming complex ideas into clear mental pictures.

"Your presentation was outstanding. Thanks for making me look good."

—Robert Bohli, Field Vice President,
American Express

"Rave reviews would be an understatement. You are one of the best speakers we have ever had."

—Frank P. Breazeale,
Sales and Training Officer
Salomon Smith Barney

"Garrison kept them riveted... They constantly remarked that he is one of the best they've ever had."

—Paula Temple-Downing
Nortel Networks



A speaker and advisor who has worked with some of the world's highest-paid corporate leaders and sales people from multibillion-dollar heavy equipment manufacturers to top New York Stock Exchange firms. He has a background in manufacturing, telecommunications, and financial services.

Garrison started as a sales and marketing person in a branch office of a Fortune 500 company at age 24 and was chosen to be department head at corporate headquarters three years later. He researched and designed processes for 38 company locations nationwide, and developed and marketed products still being sold in 30 countries. An experienced actor in films and a professional stand-up comedian, he has hosted PBS television specials and national radio programs.

Listening Like An Industry Leader

The secret to building trust quickly through listening

"Garrison was able to get through to our people like no one else. We thought we knew it all, we were wrong."

ChevronTexaco

Clients include

American Express
ChevronTexaco
TETRA Technologies
Texas Chemical Council
Dow Chemical
Shell Oil
The Department of Defense
Bank One
Honeywell
Salomon Smith Barney
Separation Engineers
Komatsu
UPS
TD Waterhouse
AIM Funds
911
Prudential Financial
Nortel Networks

Do people feel heard or endured?

How listening motivates people: Showing a detectable level of concern

Dropping your judgments and raising your insights

Handling know-it-all experts

If you criticize their ideas they don't care about yours

How to avoid robbing people of their uniqueness

Letting them talk and controlling the conversation

Do you look like your listening?

The truth about trust: Body language and effective responses

ADDITIONAL CLIENTS & COMMENTS

Allstate
Baker Hughes
Administaff
MD Anderson Cancer Center
Institute for Certified Financial Planners
Century 21
Coldwell Banker
Rent-A-Center
Texas Chemical Council
Coastal Corp
International Right of Way Association
The National Factoring Association
Stewart Title Company
Women's Contractors Association
Government Procurement Association
The Houston Association of Realtors
RE/MAX
Cable Lock
Women's Council of Realtors
Comerica Bank
National Assoc. of Purchasing Managers
Health and Fitness Magazine
Fifth - Third Securities
National City Bank
Nextel Communications
Allmerica Financial Corporation

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Frank P. Breazeale, Sales and Training Officer,
Salomon Smith Barney

“You were simply an overwhelming hit! Your presentation hit home with the audience in a very personal and introspective way. Your comments will be remembered for many years to come. When I summarized the conference and mentioned your name, the crowd broke out into a hellacious round of applause.” Col. John B. Carleton, USAF, MSC,
Department of Defense

“Your presentation was outstanding. Thanks for making me look good!” Robert Bohli, Field Vice President, **American Express**

“We have used Garrison several times already this year, with terrific results. His funny, interactive approach keeps the group focused.” Joe Sprague, Director of Key Accounts, **AIM FUNDS**

“Garrison kept them riveted... They constantly remarked that he is one of the best they’ve ever seen. In the months since your presentation, I still hear from the employees what an impact you had on them.” Richard Smith, Director of Orientation,
Nortel Networks

“Your entertaining and high energy style really helped kick off our conference the right way.”
Chris Murtha, VP Marketing/Business Development,
TD Waterhouse

“Your program was the best received in my 30 years in the business. There are almost always one or two who find something negative to say. Not this time—all positive comments from those attending. Great job!” Kelly Littlefield, Vice President of Sales, **Kirby-Smith Machinery, Inc.**

“Every one of my locations around the country thanked me personally for bringing you in as our speaker. I have been very successful in business and have great insight on what works. So I wanted to tell you officially, “It worked.” Anthony Cantrell, Owner, **ACC Consulting Company**

“We are extremely pleased with the results of your presentations. All of the 16 locations gave you a big thumbs up...” Phil Riley, Training & Development, **Komatsu International**

